

Gjurasic & Baldwin

Public Affairs Consultants

Mark Gjurasic
Phone: (360) 481-6000
Email: mgjurasic@comcast.net

Olympia Office: 1428 4th Avenue East
Olympia, WA 98506
Phone: (360) 705-0113

Chester Baldwin
Phone: (360) 688-4588
Email: chet@lobbywa.gov

Sea-Tac Taxi Corporation

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Mark Gjurasic and I represent the SeaTac Taxi Corporation (STC) which is made up of the 218 independent taxicab owners/operators who operate their own vehicles at SeaTac airport under the current ground transportation contract.

The Port Must Ensure that Taxis Remain Quality, Family Wage Jobs for Operators

The Port has made clear that it is a priority to ensure that taxi owners/operators at SeaTac Airport are able to provide for their families and make a reasonable living. Every dollar that the Port of Seattle and the winning RFP bidder collect from this ground transportation contract must come from drivers.

FACTS:

- 1. All monies under this contract will come from Drivers**
- 2. Taxi trips down more than 15% from expected numbers for May 2016***
- 3. Uber's took 41.0% of all trips from the airport in May 2016 (51,438 Uber trips, 73,952 Taxi trips)**

GIVEN THESE FACTS, HOW CAN DRIVERS MAKE A LIVING WAGE WHEN THE RFP PROMISED:

- 1. Increased trip fees and "relatively high" initial trip fees to the Port**
- 2. Adding 20% more cars at the airport**
- 3. Increased Dispatch Fees (we believe by around 5% over current)**

Taxi cab drivers will NOT be able to make a livable family wage at SeaTac Airport under the increased costs in the RFP.

* Prior to Uber beginning work at the Airport, Taxi ridership was increasing in 2016 at an average trend of 7.0% over the same months in the previous year. Applying a 7.0% increase to May 2015 numbers would predict that May 2016 taxi trips would be 87,053 (81,358 trips in May 2015 x 7% increase = 87,053 expected taxi trips). What we actually saw was 73,952 taxi trips which is a reduction of 15% from May 2015 to May 2016.

SEATAC TAXI CORPORATION

You can reach the representatives for the SeaTac Taxi Corporation (STC) at:

- Chester Baldwin at (360) 688-4588 or chet@lobbywa.com**
- Mark Gjurasic at (360)481-6000 or mark@lobbywa.com**